Annual Report 2023



Air Transport Association of Canada Association du transport aérien du Canada





















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** All information in this report is as of June 30, 2023 ** (Unless otherwise noted)



Exploit Valley Air Services

Mission Statement and Objectives



Mission

TO SUPPORT OUR MEMBERS IN THEIR COMMITMENT TO A SAFE, WORLD LEADING AND SUSTAINABLE CANADIAN AIR TRANSPORT INDUSTRY.

Objectives

- Promote safe, reliable, efficient and affordable air transportation of people and goods to the benefit of the Canadian travelling public.
- Engage with relevant Government and regulatory authorities to advance Canadian commercial aviation and facilitate a sustainable air transport industry.
- Advocate for government recognition of commercial aviation as a vital Canadian socio-economic enabler.
- Promote the availability of world class flight training in Canada, domestically and internationally.
- Promote and support sound environmentally responsible operations and policies.
- Promote and support a regulatory framework that recognizes enterprise and imagination in providing safe and competitive air transport services.
- Provide excellent and cost-effective services to our members.
- Promote professional operational standards and business practices by the membership.
- Inform and engage the public and other stakeholders about the industry and its views.
- Communicate matters of interest to our members in a timely manner.



Board of Directors 2022 - 2023



Executive Committee

Chair of the Board

Gregg Evjen, Chief Operating Officer, KF Aerospace - Kelowna, BC

President and CEO

John McKenna, President & CEO, ATAC - Ottawa, ON

1st Vice-Chair

Joseph Sparling, President, Air North - Whitehorse, YK

2nd Vice-Chair

Calvin Ash, President, PAL Airlines - St. John's, NL

Chair of the Audit Committee

Dan Glass, President, Mitchinson Flight Centre - Saskatoon, SK

Past Chair

Eric Edmondson, Chief Executive Officer, Pivot Airlines - Mississauga, ON

Directors

Christian Bush, President and CEO, Air Inuit - Montreal, QC

Patrick Coulter, Director Business Development Commercial Training, FlightSafety International - Toronto, ON

Len Corrado, President, Sunwing Airlines - Toronto, ON

Clark Duimel, Executive Director, Pacific Flying Club - Delta, BC

John Green, General Manager/Vice President Operations and Charter, North Cariboo - Calgary, AB

Lynne McMullen, Chorus Aviation - North York, ON

Michael Rodyniuk, President and CEO, Canadian North - Ottawa, ON

Steven Williams, Partner, Emond Harnden LLP - Ottawa, ON

Bob Connors, General Manager, Waterloo Wellington Flight Centre - Breslau, ON

Chair's Message

(Presented at ATAC Annual Meeting - November 15, 2023)





"Wow, it's hard to believe that this is the 89th ATAC Annual Meeting, our longevity is something to be celebrated.

In fact, within the first five years after ATAC was formed Jessica Jarvis becomes the first woman in Canada to earn her commercial

pilot's license, the government created Trans-Canada Airlines which later became Air Canada, the role of Minister of Transport was created through the Department of Transport Act, and the first coast-to-coast passenger service began.

In 1934 there was obviously a need in the Canadian aviation community to create an association to share a common purpose. With what our industry is currently facing, the need for our association to help navigate through the challenges is vital.

The reality is that our industry has been changed by the pandemic and our future is likely to be more unpredictable and uncertain than ever before.

The pandemic not only resulted in a reduced labour pool, but a reduced skill set as well as less effective working arrangements that have yet to correct itself to at least something more manageable. We were also left with a multitude of supply chain issues from material shortages to shipping disruptions.

These issues are not just affecting our Aviation businesses but have affected every other aspect of aviation including NAV CANADA, CTA, and Transport Canada.

Add to this the pilot flight duty time regulatory changes which added a higher pilot demand during one of the worst pilot shortages we have ever experienced.

With a much higher than expected pent up demand for passenger air travel post covid it is no wonder we are experiencing disruptions in air travel.

I've heard several people say at different aviation conferences that in these challenging times do not get caught up in the everyday chaos but step back and focus on what is ahead; but how do we do that.

In light of the busy agenda ahead of us I would like to leave you with one distinct message. We must find ways to work collaboratively with government and with each other.

With respect to our government this is an area that I have personally seen significant improvements over the years with Transport Canada's efforts to try and work together with industry to solve and develop effective solutions to some of the challenges we face, and I commend them for this.

This is evident by their active participation in this conference. Where this has fallen short is when decisions are made without fully understanding the issues, and the feedback of industry has not carried enough weight.

We are all in agreement that our industry needs to improve but the most effective way to make this happen is for our government to give the industry the freedom and flexibility needed to develop innovative solutions and to provide the industry with support rather than restrictions and penalties that could make situations worse.

We need to work collaboratively with our government to try and develop more attainable solutions to issues such as Sustainable Aviation Fuels. The current SAF mandates as they stand are unattainable in my opinion and will result in a distraction to more effective solutions. With cooperation from industry and government perhaps we can achieve these initiatives but simply applying mandates without fully understanding the current state of the situation and not providing the support needed from all affected areas of government will result in failed goals.

Now with respect to our members. If we think we can solve the problems our industry is experiencing as individuals or in silos we will likely fall short.

Let's look at the resource issues for example, KF has made many proactive steps to help mitigate the AME shortage, like setting up colleges at our own facilities, this has helped but not solved our problem as the industry demand is too great. We need to work together to help with issues like getting AMEs listed as a critical shortage list, working together on a more effective and efficient Pilot Fatigue Risk Management System solution. We need to work with other associations who are trying to solve these same problems and pool our efforts. To help address some of these challenges ATAC has recently created a human resource committee to focus on these types of issues and work together with all facets of the industry to solve a common problem. I would like to encourage our members to get involved with this committee and help make a difference.

As a final note I would like to thank our ATAC staff for all their efforts and support throughout the year. I would also like to thank the ATAC Board of Directors, I find it a privilege to work with such an amazing group of talented people who truly care about the aviation industry in Canada. And lastly, I would like to thank all of our members and guests for attending this year's event and I look forward to meeting with you over the next few days."

Gregg Evjen Chief Operating Officer, KF Aerospace

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Rise Air



EnviroTech Aviation



Harbour Air Seaplanes



Summit Air



PAL Airlines



Keewatin Air



Airco Aircraft Charter

President's Message

(Presented at ATAC Annual Meeting - November 15, 2023)





"This past year has been challenging on many fronts as we strive to keep ahead of the government's regulatory & legislative agenda and to work towards making those changes more in line with the realities of our industry. We are making a difference but for every hurdle that we clear, new ones appear.

ATAC has had a very busy year as was evident from the heavy workshop agendas of this past Canadian Aviation Conference and Tradeshow. Member participation is key to developing our formal position on issues and building the arguments needed to influence the final version of regulatory and legislative initiatives.

ATAC is active on all fronts in Ottawa. We maintain a solid network of high-level contacts, both in key departments and on the Hill. We constantly expand that network to be better able to quickly involve the right people needed to find lasting solutions.

Issues at the Forefront

ATAC is working on a wide range of key issues on your behalf. I invite you to visit our website for more information on the work ATAC is doing on these important issues for our industry.

ATAC Finances

ATAC's financial situation on June 30 yielded very good results, allowing us some shelter from an unpredictable future on certain fronts. While we continue to strictly control our expenses most of our energy is focused on generating new revenue streams and protecting our current sources of revenue. Our financial report is available to Members upon request.

ATAC's Strategic Plan for the next five years

The ATAC Board Strategic Planning Committee is in the final phase of completing its work to approve a medium to long term strategic plan that will set our course for the foreseeable future. Sub committees addressed key elements such as Membership, Governance, ATAC Events, and Revenue Diversification, to develop clear direction and objectives in these key areas.

One of the strategic mandates was to make the ATAC Conference an even better event for our members and to make it more appealing to a greater cross section of our industry, to attract sectors that have traditionally not participated in the past. I am happy to report that our conference is growing, that our tradeshow is expanding to a record number of booths and selling out earlier than in the past.

We invite any and all suggestions you may have to help grow and improve the conference.

Membership

The ATAC Membership ranks remain strong and are again growing at a good pace. Everyday, Members regularly tell us how much they count on ATAC's support, and I get great feedback for the work done by the ATAC team. This feedback is key to our continued success.

Our membership on June 30 stood at 185, up 23 from a year earlier. The ATAC ranks included 80 Members, up 8 from 72 one year ago; 89 Industry Partners, up 15 from last year; and 16 Affiliates.

Communications

Good, sustained and efficient communications is key for any member-oriented organization. Informing our members of the work we do on their behalf, ensuring that ATAC's positions are known, understood, valued using pertinent and widely used platforms is a daily challenge. Done well, it will benefit our members by sharing valuable information. It will also help attract more attention to what we do for industry, which can only result in attracting new members and therefore re-enforcing ATAC's influence.

Our objective is to share with you only valuable information that can help you, rather than add to the flood of information you already have to sort through. While the work we do for you is invaluable, we haven't informed you well enough of the results of our interventions across industry, the government and on the Hill. To remedy that, ATAC has now hired a Communications Director. Her name is Katherine Simunkovic, and I invite you all to share with her how best to reach you.

Stay Connected

Please stay connected. I invite you to follow us on Linkedin and X (formerly Twitter).

ATAC MANDATE

The ATAC mandate is clear. It is "To support our members in their commitment to a safe, world-leading and sustainable Canadian air transport industry."

John McKenna President & CEO



Financial Report







"For the year ended June 30, 2023, the revenues for your Association totalled \$2,275,419, up from \$1,330,437 for the previous year.

Membership Fees Revenue was \$793,187, up \$132,911 or 20.1% from the previous year.

ATAC Events, including the 2022

annual conference, generated \$291,506 as compared to \$162,544 in 2021.

ATAC's Investments generated a revenue of \$135,696, remarkably better than the loss of \$53,337 the previous year.

Our other revenues, including those generated by our role as Administrator of the AIF Agreement, were up at a record high of \$1,055,030, thanks to the strong recovery of our industry.

Expenses incurred by the Association in 2022-23 totalled \$1,388,291. Expenses the previous year were \$1,132,838.

The \$255,453 increase in expenses is explained by a larger conference, an increase in Salaries and Benefits, due to increased payments to the ATAC Defined Pension Plan, and Travel by staff is up as activities are rebounding.

On the other hand, Bad Debts and Occupancy Costs were both down considerably, helping our bottom line.

Revenue over Expenditure for the 2022-23 financial year was \$887,128.

Members' Equity, also called "Net Assets", ended the year at \$3,516,645, up \$1,111,428 from the prior year's balance of \$2,405,217.

The audited Financial Statements for the year ending June 30, 2023, were approved by the Board of Directors on October 16, 2023.

Given the significant Revenue over Expenditures incurred this year, the Board of Directors has mandated the Audit Committee to establish a reserve to safeguard the association should some of our important revenue streams disappear or not perform as expected. The funds in the reserve would be invested in GICs with the highest yield, for up to one year renewable."

Dan Glass, President Mitchinson Flight Centre

	2023	2022
Revenues	\$2,275,419	\$1,330,437
Expenses	\$1,388,291	\$1,132,838
Net Revenue	\$ 887,128	\$ 197,599
Net Assets	\$3,516,645	\$2,405,217



ATAC Committees



Committees

Air Cargo

Cabin Operations

Dangerous Goods

Environmental Affairs

Flight Operations

Flight Training

Industry Monetary Affairs

Legal

Maintenance, Repair & Overhaul (MRO)

Passenger Accessibility

Regional Operations

Safety

Security & Facilitation

Tax

Technical Operations (Engineering & Maintenance)

Vice Presidents Responsible

Wayne Gouveia

Les Aalders

Wayne Gouveia

Les Aalders

Les Aalders

Wayne Gouveia

Wayne Gouveia

Wayne Gouveia

Les Aalders

Wayne Gouveia

Les Aalders

Les Aalders

Wayne Gouveia

John McKenna

Les Aalders



Perimeter Aviation

Membership List



Members

Absolute Aviation Adventure Aviation

Air Andrew Air Creebec Inc.

Air Inuit
Air North Ltd.

Airco Aircraft Charters Ltd. Alberta College of Aeronautics

Algonquin College

Alkan Air

Altitude centre de l'aviation Aurora Aviation Academy Brampton Flight Centre Brandon Flight Centre

British Columbia Institute of Technology

Calgary Flying Club

Calm Air

Canada Jetlines Operations

Canadian North Cargair Ltée.

Cargojet Airways Ltd.

Carson Air

Central Mountain Air Ltd.

Centre québécois de formation aéronautique-

CEGEP de Chicoutimi Chinook Helicopters (1982)

Chorus Aviation

Coastal Pacific Aviation Academy

Collège Air Richelieu Confederation College

Diamond Flight Centre London Ltd.

EnviroTech Aviation
Exploit Valley Air Services
First Nations Technical Institute

Glacier Air

Harbour Air Seaplanes LLP

Harv's Air Service Héli-Mistral Journey Air Keewatin Air KF Aerospace Lachute Aviation

Mitchinson Flight Centre Moncton Flight College Inc.

Montair Aviation

Morningstar Air Express

Mount Royal University (Aviation Program)

National Helicopters Inc.

Near North Nolinor Aviation North Cariboo Air

Norton Wolf School of Aviation Technology

Ornge

Ottawa Flying Club

Pacific Coastal Airlines Ltd.

Pacific Flying Club Pacific Sky Aviation Inc.

PAL Airlines
Perimeter Aviation
Pivot Airlines
Porter Airlines

Regina Flying Club

Rise Air

Rockcliffe Flying Club (1961) Saskatchewan Polytechnic

Sault College of Applied Arts & Technology

Select Aviation College

Seneca College

Sky Wings Aviation Academy Ltd.

Slate Falls Air Spectrum Airways Summit Air Sunwing Airlines

Super T Aviation Academy

Superior Airways

The University of Western Ontario

Thunder Airlines Ltd. Toronto Airways Ltd. University of Waterloo Victoria Flying Club

Waterloo Wellington Flight Centre

Industry Partners

AAR Aircraft Services - Trois-Rivières

Aero Course

Aeromanteminiento S.A.

Aerosolutions

Air Canada Maintenance

Airble Aviation

AirStart Akila SGS

Alexander, Holburn, Beaudin & Lang

Allianz Global Risks US Insurance Company

APS Aerospace Corp.

Avia Marketing Consultants Inc. Aviation Representatives Inc.

Avjet Holding Avro Insurance Blue Sky Booking Brooklin Consulting

CAE

Canadian Aviation Insurance Managers Ltd.



Industry Partners (cont'd)

CanRep

Cirro by AirSuite

Conlin Bedard LLP

Consulting Services for Accessible Transportation

Dangerous Goods Management Services

De Havilland Aircraft of Canada

Department of National Defence

Diamond Aircraft Industries Inc.

DLA Piper (Canada) LLP

Doiron Aviation Consulting

Drone Delivery Canada

Dulude, Taylor Inc.

Elix Aviation Capital Limited

Emond Harnden

Evans Dangerous Goods Consulting

Executive Flight Centre

FELLFAB

Flightline Training Services

FlightLogger

FlightSafety Canada

Global Aerospace Underwriting Managers (Canada) Ltd.

Gowling WLG (Canada) LLP

Halldale Publishing & Media Ltd.

Jean Mongeau LLP

Jetstream Aviation Capital

Kapel and Associates

KGB Aviation Solutions LLC

L3Harris Technologies

Labelmaster Canada

Lavery, de Billy

Lockheed Martin Commercial Engine Solutions

M1 Composites Technology

Marsh Canada Limited

McMillan LLP

Michael Stephenson Aviation Consulting & Advocacy

Muskoka Aircraft Refinishing

NAV CANADA

Nomadis

Octant Aviation Inc.

Paterson, MacDougall

Plattsburg International Airport

Pole Air Aviation

Pratt & Whitney Canada

Premier Aviation Quebec

Principal Aviation Solutions

Pulsar Informatics

Purolator Courier Ltd.

Q1 Aviation

RCMBT

Sec & Co

Skymark Technologies

Skyservice FBO

SkyTrack Systems

SkyWorld Aviation (AerSide Inc)

Smart AMS

SMB Consulting

SND Aviation

Starr Insurance and Reinsurance - Canada

Stratton Aviation

SysAIO

The Benefits Trust

The Magnes Group

The Van Horne Institute

TrustFlight

Universal Hydrogen Canada

VIP Pilot Centre

Vmo Solutions

Web Manuals

Willis Canada, a Willis Towers Watson Company

WINGS Magazine

YYZlaw

Affiliates

Alberta Aviation Council

Association québécoise du transport aérien

Aviateurs.Québec

Aviation Accreditation Board International

British Columbia Aviation Council

Canadian Business Aviation Association

Canadian Owners and Pilots Association

Elevate Aviation

Federation of Canadian Municipalities

Flight Safety Foundation

Helicopter Association International

Hope Air

Manitoba Aviation Council

National Air Transportation Association

Northern Air Transport Association

Saskatchewan Aviation Council

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Air Creebec



Ornge



Pivot Airlines



Slate Falls Airways

ATAC Lifetime Honorees



2023 Bob Connors

General Manager, Waterloo Wellington Flight Centre

2022 Eric Edmondson

Chief Executive Officer, Pivot Airlines

2021 No Nominations

2020 No Award Nominations were solicited

2019 Mark Williams

President, Sunwing Airlines

2018 Joe Sparling

President, Air North

2017 Ken Lett (Deceased)

President, Executive Flight Centre

2016 Jim Rogers

President, Flair Airlines

2016 Debbie Simpson

Corporate Secretary, Air Transport Association of Canada

2015 Joan Williams (Deceased)

Chair of the Board, Ottawa Aviation Services

2014 D. Bruce MacDougall

Partner, Paterson, MacDougall LLP

2013 Robert Deluce

President and CEO. Porter Airlines

2012 Patricia Kennedy

Chief Executive Officer, Pacific Flying Club

2011 Harvey J. Friesen (Deceased)

President, Bearskin Airlines

2010 Bob Davis

Board of Director, NAV CANADA

2010 Tracy Medve

President, Canadian North

2009 Jim Glass (Deceased)

Managing Partner, Transwest Air

2008 No Nominations

2007 Peter Wallis

President & CEO, The Van Horne Institute

2007 Len Routledge (Deceased)

Former President & CEO, Toronto Helicopters Ltd

2006 No Nominations

2005 Russell Payson

Chairman & CEO, Skyservice

2005 Sandy Morrison

Retired Former Chairman, NAV CANADA Board of Direc-

tors

2004 Rick Wynott (Deceased)

Director of Flight Operations, Brampton Flying Club

2004 John Scholefield (Deceased)

President, Laurentide Aviation Limited

2003 Douglas Port

Retired Senior Vice President, Customer Service, Air Canada

2002 No Nominations

2001 Darrel G. Smith

Retired Vice President, Airline Operations, Air BC

2001 John W. Crichton

President & Chief Executive Officer, NAV CANADA

2001 Dennis Cooper

Chief Executive Officer, Sky Wings Aviation Academy

2000 Barry Lapointe

President, Kelowna Flightcraft Ltd.

1999 Harry Steele

Chairman and Chief Executive Officer, Newfoundland Capital

Corporation Limited

1999 C.A.L. Morberg (Deceased)

President, Calm Air International

1998 No Nominations

1997 Jean-Jacques Bourgeault

Senior Executive Vice-President, Air Canada

1996 No Nominations

1995 T.A. (AI) Kapty (Deceased)

General Manager, Trans North Helicopters

1994 Alf Stringer (Deceased)

Retired President, Vancouver Island Helicopters Ltd.

1994 Charles H. Simpson

Retired Executive Vice President, Operations, Air Canada

1993 Floyd R. Glass (Deceased)

President, Athabaska Airways Ltd.

1993 Richard H. Barton (Deceased)

Retired Executive Vice President, Canadian Regional Airlines

1992 George D. Curley (Deceased)

Retired Chairman of the Board, Wardair Inc.

1991 Robert A. Pincott (Deceased)

Reed Stenhouse Limited

1991 E. Patrick Callison (Deceased)

Founder, Klondike Helicopters

1990 No Nominations

1989 Donald S. McClure (Deceased)

Moncton Flight Centre

TAC Lifetime Honoree is the Association's highest award. It is awarded to individuals who, during their lifetime, contributed significantly to the improvement of the Association and the Canadian air transport industry as a whole.



1988 Stanley M. Deluce (Deceased)

Chairman of the Board, Air Ontario

1988 Pierre J. Jeanniot

President & Chief Executive Officer, Air Canada

1987 Rhys Eyton

Chairman & Chief Executive Officer, Canadian Airlines International Ltd.

1987 Len Sambell (Deceased)

Retired Vice President, Pacific Western Airline

1986 W.R. (Stubb) Ross (Deceased)

Honorary Chairman, Time Air (1982) Ltd.

1985 A.C. (Angus) Morrison (Deceased)

President & CEO, Air Transport Association of Canada

1984 T.L. (Tom) Spalding (Deceased)Executive Vice President, Wardair International Ltd.

1983 Ian Gray (Deceased)

Retired President, CP Air

1983 Robert Wong (Deceased)

Consultant, Central Airways Corp.

1982 Dave Jacox (Deceased)

Vice President, Pacific Western Airlines

1981 Claude Taylor (Deceased)

President & Chief Executive Officer, Air Canada

1980 Harry Pickard (Deceased)

Retired Executive Vice President & Secretary, ATAC

1980 Jack Scholefield (Deceased)

President, Laurentide Aviation Limited

1979 H.D. (Don) Cameron (Deceased)

Senior Vice President, Administration & Public Affairs. CP Air

1979 J.H. (Red) Lymburner (Deceased)

Retired

1978 Max Ward

President, Wardair Canada (1975) Limited

1978 Jack Fleming (Deceased)

President, Dominion Pegasus Helicopters

1977 R.G. (Rollie) Lefrançois (Deceased)

Chairman of the Board, Nordair Limited

1977 Al Smith (Deceased)

President, Smith Airways Limited

1976 D.N. (Don) Watson (Deceased)

Retired President, Pacific Western Airlines

1975 No Nominations

1974 No Nominations

1973 Glenn McPherson (Deceased)

President, Okanagan Helicopters

1973 Al Michaud (Deceased)

President, West Coast Air Services

1972 No Nominations

1971 Jimmy Wells (Deceased) Retired ATAC Council

1970 No Nominations

1969 R.W. (Dick) Ryan (Deceased)

Vice President, Canadian Pacific Airlines

1968 Tommy Fox (Deceased)

President, Associated Airways Limited

1968 Capt. Carl Burke (Deceased)

President, Maritime Central Airways

1967 Jack Austin (Deceased)

President, Austin Airways

1967 Tom Wheeler (Deceased)

President, Wheeler Airlines



Pacific Coastal Airlines



Chinook Helicopters

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National Helicopters



Héli-Mistral Service



North Cariboo Air



Air North



Sunwing Airlines

Current ATAC Staff (January 2024)



Executives

John McKenna

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Les Aalders

Executive Vice President Extension 314 Cell: 613-794-1403

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Wayne Gouveia

Senior Vice President Extension 309 Cell: 613-296-9466 Email: wgouveia@atac.ca

Administrative

Debbie Simpson

Corporate Secretary and EA to the President

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Cell: 613-884-7728
Email: daimpson@si

Email: dsimpson@atac.ca

Danielle Lavoie

Executive Assistant to the Vice Presidents

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Katherine Simunkovic

Director of Communications

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For more information on ATAC, or to speak with ATAC staff, please contact:

Air Transport Association of Canada

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Air Inuit





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